OPINION

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2. CREATION

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5. MEASUREMENT





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a shout.

Daniel Ford



Jackie is a Digital Content Associate

to share insights on Engage, give him

JCKonline.com, while also studying

Allison is a former journalist who went to the dark side (marketing) nearly 20

years ago. She is a Marketing

at TMG and loves any race that involves mud. Follow her on Twitter



Allison King

Daniel is Web Editor for



Ricky is an Online Content Manager for TMG and a well-informed pop culture enthusiast, which makes him the ideal partner for trivia games. Jimmy Daly Jimmy is an Online Content Manager

with a background in both marketing

and writing. He's also a photographer,

runner and axe shredder. Follow him

Anuli is a Digital Marketing Intern at

Rebecca, associate editor at TMG,

has an interest in food, health and

wellness, all things digital, and D.C.

TMG who loves pretty things and clever words. Follow her on Twitter

Ricky Ribeiro



Anuli Akanegbu

and Google+.

on Twitter.





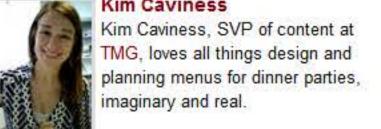
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ContentWise, an ezine devoted to

Ernie, a social media journalist at

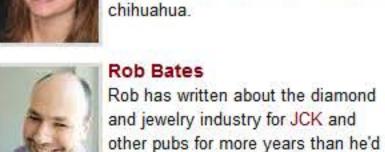
Coordinator at McMurry/TMG. She spends way too much time with her

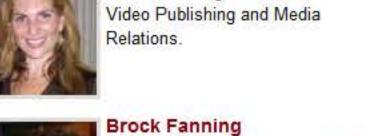
like to admit. He also moonlights as

Kate Ottenberg is TMG's Director of

an unsuccessful comedian.







Kate Ottenberg



Glenn Pierce, Senior Art Director,

Glenn Pierce



Jane Ottenberg







Megan Manning Megan is a Marketing Services Manager at McMurry/TMG. She loves sports as much as she loves shoes.

WHAT WE DO

INTEGRATED MARKETING SOCIAL MEDIA

ABOUT THIS BLOG

Scott Bolgiano Scott has been TMG's Prepress

Chris Blose is a managing editor at

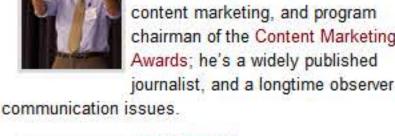












Ernie Smith







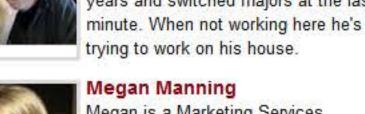
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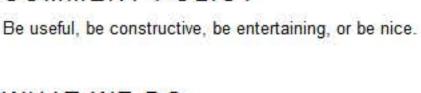




Matt, a managing editor at TMG, spends as much time as he can playing - with his kids, at the poker table and on the basketball court.

Matt McLaughlin





ONLINE VIDEO ADVERTISING SALES & MARKETING

Find out who we are and why we're doing this.

Why Shakespeare's Tweets are Better Than Yours by STEPHANIE SCHAEFER on FEBRUARY 13, 2012



As an English major with a concentration in (you guessed it) writing poetry-I wrote, analyzed, and interpreted-all while wondering where my liberal arts degree would take me.

allusion, I learned how to prove themes and refute theses (bring on the riches!). Despite all that, I'd like to refute Mr. Graves' famous saying.

To create content, you must be a poet.

Laureate Rita Dove. Don't journalists, PR professionals, marketers, salespeople, and overall storytellers strive for powerful language every day?

In the business world numbers are important, but it's words that create those numbers. Headlines drive traffic. Slogans increase sales.

Think about your favorite Super Bowl commercial. Did watching Matthew

"Poetry is language at its most distilled and most powerful," said former Poet

Broderick drive a Honda CR-V take you back to days of teased hair and carefree adolescence? (Be honest, the thought of taking Monday off, jumping in a Honda and going to a theme park probably crossed your mind). Did the poetic portrayal of Budweiser throughout the past decades make you want to grab a bottle and meet up with old friends? The advertisements that you can

remember were probably those that evoked emotion: laughter, nostalgia, and

Advertisers displaying their content during these coveted time-slots were challenged to engage viewers. They were tested to elicit emotion in the most macho football fans while telling a complete story in only a few lines. In this case, can't we call the advertising copywriter a modern-day Robert Frost? For instance, consider the much talked about Chrysler halftime commercial

featuring Clint Eastwood. Politics aside, viewers empathized with the

comparison of athletic victory to overcoming economic obstacles. Did you

know that one of the writers of the metaphoric clip is actually published poet

Dickman's powerful commercial was not the first literary advertisement to be featured in a prized Super Bowl slot. Back in 2006, advertisers capitalized on the wordplay of perhaps America's most widely read poet, Dr. Seuss. The spoof with Harrison Ford, Joe Montana, and Jerry Rice proved that rhyme and rhythm could be both masculine and modern in spite of stereotypes.

Again, with all due respect to Mr. Graves, a 30-second advertising slot

poetry, but BIG money in poetry. Still not convinced? Then check out the

costing \$3.5 million tells us that in the 21st century there is not just money in

So what does this mean for us content creators? I'm not saying we have to rhyme our words or speak in iambic pentameter (shout out to all the Shakespeare fans) to be effective. However, I think we can learn a lot from the limerick and sonnet. As French poet Charles Baudelaire said, "Always be

a poet, even in prose." No matter what type of content we create, like

So next time you're stuck on a headline, title your article the way a poet

poets, we must condense our language, speak in a unique voice, and

characters? Think of the word limit as a form of poetry, kind of like a 21st century haiku: Like Frost or Thoreau,

would name a verse. Annoyed that Twitter won't let you type more than 140

[Image: tonynetone]

You are a poet.

sing-alongs.

Favorite poet?

you?

1 trackback

COMMENTS ON THIS ENTRY ARE CLOSED.

Use words to create meaning.

Written by: Stephanie Schaefer

W&G February 13, 2012 at 8:17 am

Absolutely brilliant post.

Stephanie writes for JCKonline.com. She loves cupcakes and power-ballad



P.S. I am loving the recent English major representation on Engage!

Hailey Reissman February 13, 2012 at 11:05 am

Woohoo NYC office! Literature all day!

Love this post. Love that Rita Dove quote. The thing I enjoy so much about poetry is its preciseness-how each word, sound, space matters so much. "Distilled" is such a perfect word for it.

Way to fight for poetry, Stephanie! It's so misunderstood, but it's so, so

didn't before I had to grapple with a really good poem. I think there'd

poetry. It expands your mind in a way that prose just can't.

probably be a lot more -good- content out there if every content creator

worthwhile. Reading it in college made me look at language in a way I just

took at least one course, with one really good teacher, teaching really good

Stephanie Schaefer February 13, 2012 at 2:16 pm. Thanks! I definitely agree with your comments, Hailey. As for my favorite poets? I'd have to say Alastair Reid, Billy

Collins, and Robert Frost, just to name a few... How about

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NEXT POST: The New Online Video Landscape (and How to Take Advantage of it)

Best of B2B Marketing Zone for February 12, 2012 « Sales and Marketing Jobs

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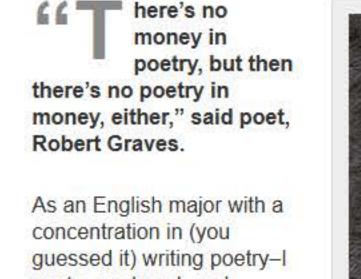
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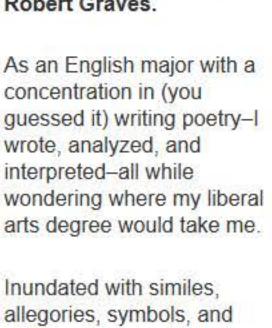
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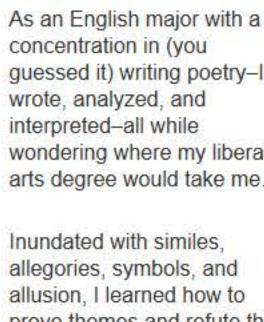
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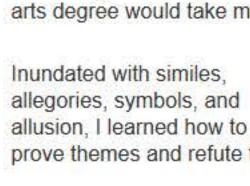
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sentimentality.

Matthew Dickman?

lyrical advertisement for Kenmore.

subtly, yet powerfully, convey our theme.

